



WHO WE ARE?

StrategyCorp is Canada's trusted integrated strategy advisory firm. Our professionals create the conditions for success for our clients by helping them to strategically manage both the substance and the politics of their business by bringing together the disciplines of management consulting, public affairs, and strategic communications into one integrated and unmatched services offering.

WHAT WE'RE LOOKING FOR?

Position: Senior Consultant – Municipal Administration and Finance, Management Consulting

StrategyCorp is seeking a Senior Consultant to join its Municipal Practice Group within its Management Consulting Service Line in Toronto. Senior Consultants are key to delivering our value proposition and providing high-quality services to our clients.

We're looking for a consultant who understands public service, the complexity of municipal finance and administration and is motivated by the opportunity to help clients navigate their toughest challenges. You'll be part of a team that delivers practical advice, grounded in evidence, with a focus on municipal operations, financial strategy, and organizational effectiveness. This role is a fit for someone who brings sharp analytical skills, a collaborative approach, and the ability to translate complex issues into clear, actionable recommendations.

StrategyCorp expects a lot from our consultants – with responsibilities that include supporting client service teams in formulating evidence-based advice for clients, conducting and reviewing deep research and analysis, creating high quality deliverables and assisting with new business proposal development. Fulfilling these expectations also produces unique benefits for our consultants, including the unparalleled exposure to the substance and politics of complex issues, contributing to projects that provide outstanding opportunities to grow as a consulting and public policy professional.

WHY THIS ROLE?

You'll be working in environments where complex issues, data, and decisions come together, so your insights will help turn municipal budgets into better services for communities.

WHO WE NEED:

The ideal candidate is:



- A strategy consultant or municipal public policy professional with 3 - 5 years professional experience.
- Experienced directly working in, or consulting to, municipal public administration and finance.
- Knowledgeable about municipal government operations and services, the legislative framework for municipal public administration, and municipal decision-making processes.
- Well-versed in municipal budgeting processes, long-range financial planning, asset management planning, financial policy development, and user fee reviews.
- Familiar with municipal and broader public sector documents such as budgets, strategic plans, master plans, detailed consultant reports and data sources including the Financial Information Return and municipal benchmark databases.
- Skilled at building and maintaining strong client relationships with municipal administrators, staff, and elected officials.
- Confident contributing to business development activities, including drafting proposals and supporting client presentations.
- Experienced working with inter-disciplinary project teams within established project methodologies to meet client deliverables and timelines.
- Comfortable managing competing priorities across multiple client projects.
- Proficient in producing well-written, accurate reports that analyze and present information clearly and effectively for client audiences, in a range of formats (Word, PPT, Excel).
- Experienced with producing analysis and recommendations that reflect the use of digital tools, analytics methods and contemporary change management techniques
- Resilient and thrives in a high-pressure environment; comfortable debating ideas and rigorously fine-tuning advice and recommendations.

Our ideal candidate has the following qualifications:

- 3-5 years experience in municipal consulting, administration, finance, or qualitative and quantitative research role.
- Ability to design, write, and verbally present high quality client deliverables that organize and present complex information with clarity and precision.



- Proven ability to deliver projects on-time, on-budget, and within the scope that meets or exceeds stakeholder expectations.
- Demonstrated experience working across multiple projects with multiple-phases at one time.
- Impeccable organizational skills.
- Strong aptitude for analytical, strategic and critical thinking, including an ability to conduct financial analysis and modelling in a municipal environment.
- Proficiency in Microsoft Office (Excel, PowerPoint, and Word).
- Experience with a major strategy consulting firm or direct experience working within a municipal organization is considered an asset.
- Active involvement or membership in municipal sector professional associations such as AMCTO or MFOA is considered an asset, as is holding relevant certifications (e.g., CMO).

WHY JOIN US?

- Opportunity to work in a collaborative and high-impact environment.
- Competitive Salary Range: CA\$85,000 to CA\$90,000
- Hybrid work environment
- Career development; we believe in growing our people and helping them achieve their goals
- Health benefits & Wellness Account, covered by us!
- 3 weeks of vacation, flex days and a long break during the holidays
- Parental Leave Top-up
- Phone allowance
- And a whole lot more...

A BIT MORE ABOUT US:

StrategyCorp is a consulting firm focussed on delivering integrated strategic communications, government relations and management consulting strategies. Our consulting expertise is broad – it comes from the highest levels of government, leading consultancies, and the private sector. We work collaboratively to help our clients overcome



the biggest challenges and create conditions for success.

StrategyCorp is a fast-paced environment. You'll be working with a dynamic team on a variety of clients, giving you exposure to complex issues and projects that provide outstanding opportunities to learn and grow as a professional. We operate a hybrid work environment. Our head office is in Toronto and we occasionally travel as required by client needs.

StrategyCorp Inc. may utilize artificial intelligence (AI) tools to assist in screening, assessing, and/or selecting applicants as part of our recruitment process.

In addition, StrategyCorp is an inclusive, equal opportunity employer that values diversity. We also offer reasonable accommodations to applicants with disabilities. If you need assistance or an accommodation due to a disability, please let us know when you submit your application.

We appreciate all expressed interest in this position, however only candidates selected for interview will be contacted.