



Position Title: Project Manager - Commercial

Position Status: Full-Time Regular

Department: Project Delivery

Employee Group: Exempt

Location: 4515 Central Boulevard, Burnaby

Salary Range/ Wage Rate: Professional / Technical, Level P5B (\$161,794.85 - \$190,355.78 annually)

Our Project Delivery Department is seeking a Project Manager - Commercial who will provide commercial leadership on all project contracts across two or more major water and wastewater infrastructure programs being delivered by the Project Delivery Department at Metro Vancouver.

The successful candidate will be part of a team leading the planning and delivery of a multi-billion-dollar portfolio of projects valued at approximately \$6 billion over the next 5 years, including new or expanded wastewater treatment plants in Annacis, North Shore, Northwest Langley and Iona, as well the Coquitlam Lake water supply project, the Annacis supply tunnel and the Second Narrows crossing tunnel.

You are: an experienced professional with commercial experience on complex, large-scale, infrastructure capital projects.

The Project Manager - Commercial reports to the General Manager, Project Delivery.

This role:

- Provide commercial leadership on project contracts to ensure effective contractor performance in meeting project objectives through contractual terms and conditions.
- Work collaboratively with internal and external procurement, First Nations, legal and technical experts to develop and implement procurement and commercial plans and strategies for each project.
- Lead the development and implementation of appropriate contract management plans and strategies. Manage external contract management consultants and ensure consistent methodology and processes for contract and claim management claims across the Project Delivery Department Projects.
- Monitor contract performance, proactively identifying risks and mitigating issues to avoid claims and optimize project execution.

- Manage complex, high risk commercial issues across contracts including disputes, negotiations and claims. Develop business cases and seeking senior leadership approval for negotiating mandates as required.
- Represent the Project Delivery department in market outreach and market sounding, partnership development and other department-wide strategic initiatives as required.
- Perform other related duties as required.

To be successful, you have:

- University degree in a relevant discipline such as Business, Law, Finance, Economics and/or Engineering. 10 years of recent related experience in commercial management on major infrastructure projects, including leadership experience leading multi-disciplinary teams; or an equivalent combination of training and experience.
- Strong understanding of the contracting and project risks of large infrastructure projects.
- Strong business acumen and understanding of commercial, financial and contractual and claim management issues related to the delivery of large infrastructure capital projects.
- Excellent business judgment, strategic outlook and critical thinking; possess strong persuasion, negotiation and collaboration skills and excellent communication (oral and written) and presentation skills.
- Strong interpersonal skills and the ability to build and maintain respectful working relationships with internal and external contacts under circumstances that are considerably complex and time sensitive. Skill in dealing openly, tactfully and sensitively in a variety of situations including dealings with the public, member municipalities, government agencies and contractors.
- Ability to work under broad direction and use significant independent judgment to problem solve when more than one option is possible. Ability to identify opportunities to address emerging needs. Proven ability to take initiative, work with minimal supervision and effectively manage multiple projects and deadlines. Ability to meet timelines and objectives requiring persistence to overcome obstacles.
- Demonstrated understanding of the organizational culture, processes and mechanisms necessary to attain work objectives; upholds Metro Vancouver's reputation through positive and forthright dealings with other organizations and members of the public.
- Ability to supervise, coach and guide others while enhancing individual and team effectiveness. Ability to mentor and foster the development of junior staff.

Our Vision:

Metro Vancouver embraces collaboration and innovation in providing sustainable regional services that contribute to a livable and resilient region and a healthy natural environment for current and future generations.

At Metro Vancouver, we are committed to cultivating a diverse, safe, equitable, and inclusive work environment for all. We strive to attract and retain a talented, diverse workforce that is reflective of the region we serve. If an accommodation is required during the recruitment and selection process, please contact careers@metrovancover.org for support. Learn more about our commitments to diversity, equity, and inclusion [here](#).

Please follow this link <https://metrovancover.org/about-us/careers> to our Careers page where you can submit your application by August 1, 2024.